

# THE MANUFACTURERS' ASSOCIATION

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# Our COVID-19 Member-to-Member Resource Center

As of April 20, 2020

#### Controls, Service & Engineering Co., Inc. (CSE)

Even beyond the current circumstances we find ourselves in, viruses, bacteria, mold spores, VOC's, chemicals and odors each take a toll on our health and wellness, as well as our productivity. The REME HALO air purification system, available from CSE (Controls, Service & Engineering Co., Inc.), is designed to reduce contaminants at their source, and it can be installed easily into any forced air system. By utilizing ionized hydroperoxides, the system has been laboratory tested and proven to remove 98% of the germs found in a sneeze before they can travel three feet.

CSE, a commercial HVAC company serving South Central PA, has installed 50 REME HALO air purification systems within the last two weeks alone. Having used the system in their own building for two years now, they know the benefits well. That's also why they are offering special pricing to members of The Manufacturers' Association. For more information on the REME HALO system, visit their website at <a href="https://cse2222.com/air-purification/">https://cse2222.com/air-purification/</a>

#### **Coulson Technologies**

Coulson is offering free 25 minute private business consultations during the COVID-19 crisis, to discuss how to run your business remotely, via a phone call or zoom video conference or to discuss any technical questions. Topics can include setting up managed Remote Desktop Services so your team can still access files on their work computer from home safely; cloud migration; and off-site back ups for business continuity to prevent disruptions and eliminate downtime. For immediate assistance during this crisis visit their COVID-19 webpage for free resources they are providing to the community during this time: <a href="https://coulsontechnologies.com/covid-crisis-help/">https://coulsontechnologies.com/covid-crisis-help/</a>

#### **Wavelength Marketing LLC**

Wavelength is offering reduced cost crisis communication support, including organizing and crafting internal communications for employees and external communications for customers and suppliers. Their goal is to help you maintain open communication and positive relationships with all groups that impact your business so you are poised to quickly pivot your operation or resume your manufacturing operation when this crisis resolves. Wavelength will also provide reduced rates for Association members interested in shoring up financial resources through new customer acquisition or lead nurturing, plus free marketing advice to qualifying members who want to continue marketing during this crisis but are unsure how.

### Ledge, Inc.

The team at Ledge Inc. has some significant experience with supporting companies in food manufacturing on how to handle pathogen contamination risks. We have reviewed the OSHA/CDC Guidelines - <a href="https://www.osha.gov/Publications/OSHA3990.pdf">https://www.osha.gov/Publications/OSHA3990.pdf</a> - and are happy to support manufacturers that are operating or looking to resume operations through understanding these guidelines, conducting risk assessments, and implementing best practices to keep your workforce safe and healthy.

Please inquire to set up a time to review with them.

They are giving away the first hour at no cost for the next two weeks.

### Green & Spiegel, LLC

Given how many companies are struggling to find remote work for their employees to do, there is a presentation on I-9 Compliance and I-9 Questions during this time, that can be done one-to-one via phone.

Green & Spiegel is willing to do so for members of The Manufacturers' Association, and won't charge anyone for the time.

## **USI Insurance**

USI Insurance Services, a TMA member wants to offer their help with resources they have assembled focused on risk preparedness, mitigation, insurance claims and coverage considerations, and to help companies prepare and respond to the widespread public health emergency. Their page can be accessed at <a href="https://www.usi.com/public-health-emergencies/">https://www.usi.com/public-health-emergencies/</a> and they are available for a discussion.

## The Strasburg Railroad Company

The Strasburg Railroad Company is an ASME "S" stamp holder, NBIC "R" stamp holder, metal fabrication, machining, and weld shop. They have a diverse selection of machinery such as lathes, mills, welding machines and specialty tooling. They are reaching out to see if there is any way for their mechanical shops to support health care product manufacturing, food and beverage manufacturing, military manufacturing, maintenance machine work, production machine work, or certified welding.

Strasburg Railroad Company is a very versatile mechanical shop and they want to do their part to team up and help our neighbors during this difficult time. They are also a Shortline Railroad and have a Railcar Transload facility located in

Strasburg PA. They can load and unload railcars and interchange with Norfolk Southern, to ship and receive products via rail.

## **CBY Systems**

Manufacturers' may need assistance during the current COVID-19 pandemic, and CBY Systems is offering special pricing for all of their services to assist with the current crisis - including screenings for job placements, collections, drug screens, credit reports and more.

# **PIVOT Physical Therapy**

PIVOT is offering TeleHealth consultations for Workers Comp. Just in-case you 'over do it' while working from home, are in need of workers comp services, or for those employees on the front line. No need to go to the hospitals or emergency care centers and risk your own safety or your loved ones safety. No referral is necessary, with same day appointments available.

If interested in speaking with a member company above, please submit your inquiry first to Todd Willman at <a href="mailto:twillman@mascpa.org">twillman@mascpa.org</a>, who will provide your contact information directly to them.

Visit our COVID-19 webpage at www.mascpa.org/COVID-19